

STATEWIDE CONTRACT AWARD NOTICE

Automatic Temperature Control (ATC) Systems: Service, Repair, and Replacement

ED DATA Cooperative Pricing | Solicitation SOL-2026-7391 | Statewide, New Jersey



A.M.E. Inc. has been awarded the ED DATA Automatic Temperature Control (ATC) Systems contract statewide—**Primary Vendor in 14 counties** and **Secondary Vendor in 7 counties**.

Your district now has a fully cooperative-bid, contract-ready partner for ATC service, repair, and replacement anywhere in New Jersey.



**COVERAGE IN
ALL
21 COUNTIES**

WHY THIS MATTERS FOR YOUR DISTRICT



NO SEPARATE BID
Use a competitively awarded contract and meet public purchasing requirements.



ORDER AS NEEDED
Initiate work by task order—on your timeline, with no minimum commitment.



ONE STATEWIDE PARTNER
Consolidate ATC needs with a single, trusted integrator.



CONTINUITY ASSURED
Primary and Secondary vendors in every county ensure uninterrupted coverage.



ENGINEERING EXPERTISE
Local New Jersey delivery with the building-automation expertise of the Nordomatic Group.



BUILT FOR IDIQ. COMPLIANT BY DESIGN.

This contract is an Indefinite Delivery, Indefinite Quantity (IDIQ) award, compliant with S3041, giving your district immediate, uniform access to ATC support under pre-competed, fixed-rate pricing.

- ✓ Indefinite quantity – draw as needed
- ✓ Indefinite delivery – work via task orders
- ✓ Pre-competed, fixed-rate pricing
- ✓ Primary and Secondary in each county
- ✓ County-by-county awards statewide

AWARD DESIGNATION BY COUNTY

A.M.E. Inc. holds an award position in every New Jersey county under SOL-2026-7391.

PRIMARY VENDOR (14 COUNTIES)

- ✓ Bergen County
- ✓ Essex County
- ✓ Hudson County
- ✓ Hunterdon County
- ✓ Mercer County
- ✓ Middlesex County
- ✓ Monmouth County

- ✓ Morris County
- ✓ Ocean County
- ✓ Passaic County
- ✓ Somerset County
- ✓ Sussex County
- ✓ Union County
- ✓ Warren County

SECONDARY VENDOR (7 COUNTIES)

- ✓ Atlantic County
- ✓ Burlington County
- ✓ Camden County
- ✓ Cape May County

- ✓ Cumberland County
- ✓ Gloucester County
- ✓ Salem County



PUTTING THE CONTRACT TO WORK

Contact us to get started or schedule a brief introduction for your teams. We'll guide you through onboarding, task-order procedures, and how to maximize value for your buildings.

WHAT DISTRICTS NEED TO KNOW

ANSWERS TO COMMON QUESTIONS FOR PARTICIPATING DISTRICTS



1. WHAT IS SOL-2026-7391?

SOL-2026-7391 is a cooperative purchasing contract for:

- ✓ Building Automation Systems (BAS)
- ✓ HVAC Controls
- ✓ Building Management Systems (BMS)
- ✓ Energy Services
- ✓ ATC Service, Repair & Replacement

The contract is administered through Educational Data Services (ED DATA) and awarded county-by-county throughout New Jersey.



2. DOES THIS SATISFY PUBLIC BIDDING REQUIREMENTS?

YES.

Participating school districts may utilize this cooperative purchasing contract in place of conducting their own separate public bid, helping reduce procurement time while maintaining compliance with New Jersey purchasing regulations.



3. WHAT SERVICES ARE COVERED?

The contract supports maintenance and service work for:

- Direct Digital Control (DDC) systems
- Building Automation Systems (BAS)
- HVAC Controls
- Preventative Maintenance
- System Inspections
- Repairs & Troubleshooting
- Controls Upgrades
- Energy Services



4. HOW IS PRICING DETERMINED?

All work is performed under a:

FIRM FIXED PRICE (FFP) MODEL

Benefits include:

- ✓ Transparent pricing
- ✓ No time-and-material billing
- ✓ Defined project costs before work begins
- ✓ Consistent pricing throughout the contract term



All pricing is based on New Jersey DOL Prevailing Wage Rates and awarded contract markups as defined in the contract.



5. HOW ARE EMERGENCIES HANDLED?

AME provides emergency response support with:

- ✓ Response within 2 hours during normal business hours
- ✓ Response within 4 hours after hours, weekends, and holidays
- ✓ Emergency stabilization procedures available when immediate action is required



Emergency work is still priced as a Firm Fixed Price Lump Sum, not T&M. Stabilization may be verbally authorized by an authorized official, with written documentation to follow. The firm price will be submitted within 5 business days.



6. CONTRACT TERM

Initial Contract Period:

JUNE 10, 2026 – DECEMBER 1, 2027

The contract also includes renewal options for up to two additional one-year periods, subject to agency approval.



7. WHAT CHANGED UNDER THE NEW LAW, P.L. 2025, c.180 (S3041)?

This law governs how cooperative purchasing may be used for prevailing-wage public works.

- ✓ Prohibits time-and-materials (T&M) pricing through cooperative purchasing
- ✓ Permits IDIQ structures instead
- ✓ All pricing under this contract is Firm Fixed Price (FFP) Lump Sum
- ✓ Hourly, unit-price, and other time-based or rate-based methods are not permitted



8. DOES THIS CONTRACT COMPLY WITH S3041 (P.L. 2025, c.180)?

YES.

The solicitation was issued in compliance with P.L. 2025, c.180 (S3041), effective March 23, 2026.

This contract:

- ✓ Uses the IDIQ structure permitted by the law
- ✓ Prices all work as Firm Fixed Price Lump Sum (T&M is prohibited)
- ✓ Includes a dedicated S3041 Compliance Addendum governing pricing, prevailing wage, and certified payroll
- ✓ The Lead Agency is subject to the law's compliance and enforcement provisions



9. WITH NO UNIT-PRICE CATALOG, HOW IS THE PRICE FOR A JOB DETERMINED?

Each job is priced as a Firm Fixed Price Lump Sum.

- ✓ Labor = NJ DOL Prevailing Wage Rate × Vendor Markup (Fully Burdened Rate)
- ✓ Materials = RSMeans (by Gordian) baseline + awarded material markup
- ✓ Awarded markups are binding ceiling rates for the full contract term

WHY USE A.M.E.?



21

AWARDED IN ALL
NEW JERSEY
COUNTIES

YOUR LOCAL BUILDING AUTOMATION PARTNER

14

PRIMARY
VENDOR IN
COUNTIES

7

SECONDARY
VENDOR IN
COUNTIES



FULLY
COOPERATIVE-BID
COMPLIANT



EXPERIENCED
BAS & HVAC
CONTROLS TEAM



BACKED BY
THE NORDOMATIC
GROUP